



Roy Yan <roy.yzr@gmail.com>

Offer to join the Carousell Team as an Account Manager

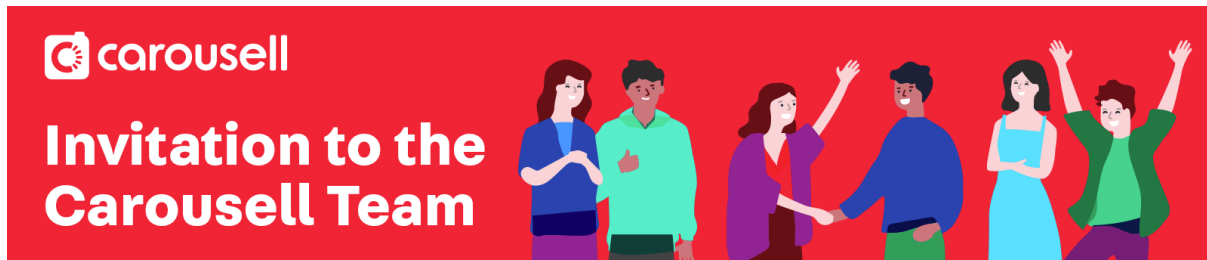
2 messages

Kristin Bok <kristin.bok@thecarousell.com>

Mon, Jan 16, 2023 at 1:18 PM

To: roy.yzr@gmail.com

Cc: Lisa Tan <lisa.tan@thecarousell.com>, HR Offer <hr-offer@thecarousell.com>, Joseph Lam <joseph.lam@thecarousell.com>, Nikhil Datt <nikhil.datt@thecarousell.com>



Hi Roy,

Congratulations!

We'd like to officially invite you to join the Carousell Team as an **Account Manager** at the **job level of 4**. We are excited to have you in our next phase of growth on our mission to inspire the world to start selling and buying to make more possible for one another!

Your key responsibilities include:

- Understand what drives your Customer's business and provide strategic advice to help them grow through Shopping Ads, Display, and Video.
- Manage a portfolio of businesses by understanding growth drivers, finding growth opportunities, and managing risks.
- Use your prioritisation and time management skills to balance urgent work with key accounts.
- Develop tactical account planning and accountability for taking and understanding the client strategy.
- Be a trusted advisor and build customer relationships in-person, over the phone, and via video conference, as well as the ability to work cross-functionally with CMG's stakeholders and specialist teams.
- Any other ad-hoc tasks assigned.

We've put together a package that considers your financial needs, including other benefits that we hope will help you focus on our mission.

Remuneration

Gross Salary



Sales Commission Scheme

The sales commissions scheme is set up for reward and recognition purposes according to your performance and KPI's as set per what communicated previously from your manager.

Equity

equity

Employee stock ownership plan (ESOP)