

1st August 2020
To: Alan Goh Yi Kiat

LETTER OF PROMOTION

Dear Alan,

We are pleased to inform you of your promotion to the Chief Revenue Officer position with effect from 1st August 2020.

1. Responsibilities and Duties

You shall be responsible for:

- Gain deep industry and market insights and consult the Merchant Marketing team in key marketing initiatives;
- Set direction and establish business partnerships based on the Company's strategic objectives;
- Determine strategies and targets for merchant acquisition and merchant onboarding teams;
- Determine merchant grading criteria for the account management team and consult the team in building relationships and developing GMV enhancement strategies;
- Set up process, hire, train and monitor performance of the merchant acquisition and account management team to improve competencies;
- Work closely with the regional country manages to communicate updates and improvements from HQ level, and to consult them in setting local strategies and targets;
- Any additional assignments as directed by the Company.

2. Remuneration

- You shall be paid a basic gross salary of **SGD 7,000.00** (seven thousand and three hundred in Singapore Dollars) per month, subject to prevailing CPF rates. This is inclusive of the employee's contribution, but not inclusive of the employer's contribution.
- You shall be eligible for a monthly client allowance of SGD 5,000.

3. Other Matters

- All other benefits and entitlements e.g. Annual Leave, will be ported over and carry on as before.

Thank you for agreeing to step up to the challenge. Congratulations and look forward to your continued commitment and devotion to the role.



The Oddle Company Pte Ltd
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Yours faithfully,

For and on behalf of The Oddle Company Pte Ltd

Lim Ze Yan
CEO